Financial Report March 31, 2023

# Contents

Independent Auditor's Report							
Financial Statements							
Statement of Financial Position	3						
Statement of Activities and Changes in Net Assets	4						
Statement of Functional Expenses	5						
Statement of Cash Flows	6						
Notes to Financial Statements	7-19						



#### **Independent Auditor's Report**

To the Board of Trustees The Lincoln Park Zoological Society

#### **Report on the Audit of the Financial Statements**

#### Opinion

We have audited the financial statements of The Lincoln Park Zoological Society (an Illinois corporation and an organized not-for-profit) (the "Society"), which comprise the statement of financial position as of March 31, 2023 and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Society as of March 31, 2023 and the changes in its net assets, functional expenses, and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of the Society and to meet our ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Emphasis of Matter**

As described in Note 2 to the financial statements, the Society adopted the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) No. 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets.* Our opinion is not modified with respect to this matter.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Society's ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.



To the Board of Trustees The Lincoln Park Zoological Society

In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the
  Society's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Society's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 12, 2023 on our consideration of the Society's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Society's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Society's internal control over financial reporting and compliance.

Alente & Moran, PLLC

June 12, 2023

# Statement of Financial Position

## March 31, 2023

Assets						
Cash Investments (Note 4) Investments - Other Receivables:	\$	2,932,084 168,106,530 37,168,386				
Pledges and grants - Net (Note 6) Other		13,696,007 297,690				
Inventories Other assets		54,598 405,156				
Property and equipment - Net (Notes 2 and 8)		3,224,387				
Total assets	\$	225,884,838				
Liabilities and Net Assets						
Liabilities						
Accounts payable Annuities payable	\$	2,211,479 623,545				
Deferred revenue		638,399				
Accrued expenses - Other		364,243				
Accrued compensation		1,779,253				
Bonds payable (Note 9)		70,354,000				
Total liabilities		75,970,919				
Net Assets						
Without donor restrictions		66,330,365				
With donor restrictions		83,583,554				
Total net assets		149,913,919				
Total liabilities and net assets	\$	225,884,838				

# Statement of Activities and Changes in Net Assets

### Year Ended March 31, 2023

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue, Gains, and Other Support			
Contributions, grants, and development	\$ 6,133,085	5 \$ 6,897,986	\$ 13,031,071
Bequests	5,055,060		6,214,929
Visitor services	12,350,972		12,350,972
Chicago Park District subsidy	5,862,837	-	5,862,837
Fundraising events	2,058,769	) –	2,058,769
Membership dues and activities	1,511,391	-	1,511,391
Government grants	2,692,313	- 3	2,692,313
Contributed nonfinancial assets	843,356		979,056
Other income	678,947	-	678,947
Net assets released from restrictions	8,152,289		
Total revenue, gains, and other support	45,339,019	9 41,266	45,380,285
Expenses			
Program services:			
Exhibits and grounds	11,217,700	) –	11,217,700
Animal care and conservation	13,257,967	-	13,257,967
Learning and community engagement	5,114,780	) –	5,114,780
Visitor and member services	5,547,239	)	5,547,239
Total program services	35,137,686	) -	35,137,686
Support services:			
Administration	2,547,626	) –	2,547,626
Development	2,932,049		2,932,049
Fundraising	920,532		920,532
Total support services	6,400,207		6,400,207
Total expenses	41,537,893	<u> </u>	41,537,893
Increase in Net Assets - Before investment loss	3,801,126	6 41,266	3,842,392
Investment Loss	(4,748,368	3) (3,787,414)	(8,535,782)
Decrease in Net Assets	(947,242	2) (3,746,148)	(4,693,390)
Net Assets - Beginning of year	67,277,607	87,329,702	154,607,309
Net Assets - End of year	\$ 66,330,365	5 83,583,554	\$ 149,913,919

## Statement of Functional Expenses

## Year Ended March 31, 2023

	Program Services									Support Services										
		Exhibits and Grounds		imal Care and Conservation	(	earning and Community Ingagement		Visitor and Member Services	Т	otal Program Services	4	dministration	[	Development		Fundraising	Total Support ng Services			Total
Salaries and benefits	\$	2,204,574	\$	9,762,491	\$	3,624,832	\$	1,651,965	\$	17,243,862	\$	1,680,032	\$	1,787,028	\$	91,564	\$	3,558,624 \$	5	20,802,486
Professional fees		247,083		843,302		661,593		160,534		1,912,512		267,358		577,026		72,864		917,248		2,829,760
Contractual services		1,855,815		198,124		74,053		1,701,065		3,829,057		144,309		68,891		12,520		225,720		4,054,777
Insurance		67,322		270,518		54,359		68,332		460,531		49,458		17,148		2,114		68,720		529,251
Printing, postage, and shipping		448		65,342		16,819		152,884		235,493		6,322		66,006		13,597		85,925		321,418
Supplies		217,296		1,308,402		262,712		839,155		2,627,565		50,845		137,643		645,488		833,976		3,461,541
Professional development and																				
meetings		15,962		339,097		164,272		22,878		542,209		138,934		50,577		30,634		220,145		762,354
Interest and bank fees		2,281,251		-		11,356		247,988		2,540,595		11,275		37,655		37,786		86,716		2,627,311
Software and equipment		114,216		225,654		136,557		214,139		690,566		87,039		98,784		12,474		198,297		888,863
Occupancy and improvements		3,988,582		81,827		79,052		383,215		4,532,676		83,078		78,800		379		162,257		4,694,933
Depreciation and amortization	_	225,151		163,210		29,175		105,084		522,620		28,976		12,491		1,112		42,579		565,199
Total functional expenses	\$	11,217,700	\$	13,257,967	\$	5,114,780	\$	5,547,239	\$	35,137,686	\$	2,547,626	\$	2,932,049	\$	920,532	\$	6,400,207 \$	5	41,537,893

## Statement of Cash Flows

## Year Ended March 31, 2023

Cash Flows from Operating Activities Decrease in net assets Adjustments to reconcile decrease in net assets to net cash from operating activities: Realized and unrealized loss on investments Depreciation Amortization of debt issuance costs Contributions restricted for perpetual duration Changes in operating assets and liabilities that provided (used) cash:	\$ (4,693,390) 10,877,054 512,099 53,100 (50,422)
Receivables Inventories	906,995 (5,673)
Other assets	703,562
Accounts payable and accrued expenses	(6,231,135)
Annuity payable Deferred revenue	53,710 158,472
	 <u> </u>
Net cash provided by operating activities	2,284,372
Cash Flows from Investing Activities Purchase of investments Sale of investments Purchase of investments - Other Capital expenditures	 (7,391,630) 9,498,353 (16,017,715) (1,158,309)
Net cash used in investing activities	(15,069,301)
Cash Flows from Financing Activities	
Proceeds from restricted contributions	50,422
Payments on line of credit	 (1,264,175)
Net cash used in financing activities	 (1,213,753)
Net Decrease in Cash	(13,998,682)
Cash - Beginning of year	 16,930,766
Cash - End of year	\$ 2,932,084
Supplemental Cash Flow Information - Cash paid for interest and related fees	\$ 2,232,523

#### March 31, 2023

### Note 1 - Nature of Business

The Lincoln Park Zoological Society (the "Society") was formed to aid in the improvement, maintenance, and operation of Lincoln Park Zoological Gardens (the "Zoo"), located in Chicago, Illinois. The Zoo's site and buildings are owned by the Chicago Park District (the "Park District") and are occupied by the Society without charge. The Society provides funding and operational support for building, grounds, and exhibition improvements and the development and operation of educational, conservation, research, and other operating programs. In addition, the Society operates the visitor services at the Zoo.

Effective January 1, 1995, the Park District and the Society entered into a privatization agreement that gives the Society complete responsibility for the financial and operational management of the Zoo. The agreement provides for the Park District to pay an annual base subsidy of \$5,590,000, subject to an adjustment every five years, beginning on January 1, 2021. During April 2019, the original agreement was amended to extend the agreement through December 31, 2049.

The agreement also transferred the rights to parking and concession income to the Society. Revenue from such concessions is designated for the operation and maintenance of the Zoo's facilities and related capital expenditures.

## **Note 2 - Significant Accounting Policies**

#### **Basis of Presentation**

The financial statements of the Society have been prepared on the basis of generally accepted accounting principles (GAAP). The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect amounts reported in the financial statements. Actual results could differ from those estimates.

#### **Classification of Net Assets**

Net assets of the Society are classified based on the presence or absence of donor-imposed restrictions.

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions or for which the donor-imposed restrictions have expired or been fulfilled. Net assets in this category may be expended for any purpose in performing the primary objectives of the Society.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Society or by the passage of time. Other donor restrictions are perpetual in nature where the donor has stipulated the funds be maintained in perpetuity.

Earnings, gains, and losses on donor-restricted net assets are classified as net assets without donor restrictions unless specifically restricted by the donor or by applicable state law.

#### **Contribution and Bequest Revenue**

Contributions and bequests of cash and other assets, including unconditional promises to give in the future, are reported as revenue when received, measured at fair value. Donor promises to give in the future are recorded at the present value of estimated future cash flows. Contributions resulting from split-interest agreements, measured at the time the agreements are entered into, are based on the difference between the fair value of the assets received or promised and the present value of the obligation to the third-party recipient(s) under the contract.

Contributions without donor-imposed restrictions and contributions with donor-imposed time or purpose restrictions that are met in the period in which the gift is received are both reported as contributions without donor restrictions.

#### March 31, 2023

## Note 2 - Significant Accounting Policies (Continued)

#### Government Grant Revenue

Government grant revenue consists of cost-reimbursable federal and state contracts and grants, which are conditioned upon certain performance requirements and the incurrence of allowable, qualifying expenses. Amounts received are recognized when the Society has incurred expenditures in compliance with specific contract or grant provisions. Amounts that have been awarded but not yet recognized as revenue are treated as conditional contributions and are not reflected in the accompanying financial statements. As of March 31, 2023, the Society is eligible to receive and recognize \$1,623,457 of these conditional contributions upon the occurrence of future qualifying expenses.

#### **Revenue Recognition for Contracts with Customers**

The Society's primary revenue streams that are applicable under contracts with customers include visitor services and event revenue. For each revenue stream, revenue recognition is subject to the completion of performance obligations.

#### Visitor Services

The Society earns revenue from transaction-based fees for daily food and retail operations and special attractions, as well as parking, net of taxes. These transaction-based fees are recognized at the point in time the transaction is executed, which is the point in time that the Society satisfies the performance obligation.

#### Event Revenue

The Society generates revenue from transaction-based ticketed events and private and special events. These ticketed fees are recognized at the point in time the transaction is executed, which is the point in time that the Society satisfies the performance obligation. Funds received in advance of the events are recorded as deferred revenue until the time of the event. In the event of cancellation, payments will be refunded. Event revenue is included in visitor services on the statement of activities and changes in net assets.

#### Chicago Park District Subsidy

Revenue from the Society's allocable share of the tax levy administered by the Chicago Park District is recorded when collected.

#### Tax Status

The Society is a not-for-profit corporation and is exempt from tax under the provisions of Internal Revenue Code Section 501(c)(3).

#### Pledges and Grants Receivable

Pledges receivable are stated at the present value of the expected future cash flows; discounts are amortized to contribution revenue consistent with donor restrictions. An allowance for doubtful pledges receivable is provided based upon management's judgment, including such factors as prior collection history, type of contribution, and nature of the fundraising activity. No allowance was deemed necessary at March 31, 2023.

#### **Contributed Nonfinancial Assets**

The Society records various types of in-kind support, including professional services and supplies. Contributed professional services are recognized if the services received (a) create or enhance long-lived assets; (b) require specialized skills, which are provided by individuals possessing those skills; and (c) would typically need to be purchased if not provided by donation. Contributions of tangible assets are recognized at fair value when received.

#### March 31, 2023

## Note 2 - Significant Accounting Policies (Continued)

A substantial number of volunteers have made significant contributions of their time that do not meet the criteria described above. Accordingly, the value of this donated time is not reflected in the financial statements.

#### Cash

The Society maintains its cash for operations in bank deposit accounts that at times may exceed federally insured limits. The Society has not experienced any losses in such accounts.

#### Investments

The Society's investments are reported at fair value. Investment income, including net realized and unrealized losses, is reflected in the statement of activities and changes in net assets as a decrease in net assets. Interest and dividend income is recorded on the accrual basis.

The Society's investments are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to these risk factors, it is reasonably possible that changes in the value of investments will occur in the near term and could materially affect the amounts reported in the statement of financial position.

#### Investments - Other

The balance includes nonoperating amounts in interest-bearing cash accounts at March 31, 2023.

#### **Board-designated Endowments**

The Society maintains, within its net assets without donor restrictions, designated endowments from which the Society's board permits only distributions of earnings, which may include appreciation and income. These designations relate to the Women's Board and Auxiliary Board endowments and are included in Note 12.

#### Inventories

Merchandise and food inventories are valued at the lower of first-in, first-out (FIFO) cost or net realizable value.

#### Animals in the Zoo's Care

In connection with the privatization agreement, ownership of animals in the Zoo's care was transferred to the Society. The Society has established a policy of not capitalizing the animals in the Zoo's care. No gains or losses regarding collection transactions are recognized in the financial statements. All expenses regarding collection transactions are reflected in the accompanying statement of activities and changes in net assets.

#### **Property and Equipment**

Property and equipment consist of building improvements, equipment and facilities, and furniture and office equipment, which are stated at cost. Donated property is recorded at fair value when received. There was no donated property received in the year ended March 31, 2023. Depreciation is computed over the estimated useful lives of the assets, as indicated in Note 8, using the straight-line method. The Society's policy is to capitalize all purchases of property and equipment over \$10,000 with an estimated useful life of three years or more. Major construction projects are expensed by the Society as a result of its agreement with the Chicago Park District.

## Notes to Financial Statements

#### March 31, 2023

## Note 2 - Significant Accounting Policies (Continued)

#### Functional Allocation of Expenses

The costs of providing the program and support services have been reported on a functional basis in the statement of activities and changes in net assets. Costs are charged to program services and supporting service on a direct basis when available. Additionally, the following indirect costs have been allocated between the various program and support services based on estimates determined by management:

- · Information technology services By headcount per department
- Maintenance By approximate square footage
- Salaries By estimates of time and effort
- Interest Directly assigned based on use of proceeds from related bond issuance

Although the methods of allocation used are considered reasonable, other methods could be used that would produce a different amount.

#### Adoption of New Accounting Pronouncement

As of April 1, 2022, the Society adopted Accounting Standards Update (ASU) No. 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets.* The ASU provides for additional disclosures to support clearer financial information about important noncash contributions that charities and other not-for-profit organizations receive, known as gifts in kind (GIKs). Contributed nonfinancial assets are reported by category within the financial statements, and there are additional disclosures included for each category, including whether the nonfinancial assets were monetized or used during the reporting period, the policy for monetizing nonfinancial contributions, and a description of the fair value techniques used to arrive at a fair value measurement. The standard was applied retrospectively and did not result in restatement of prior year amounts.

#### Subsequent Events

The financial statements and related disclosures include evaluation of events up through and including June 12, 2023, which is the date the financial statements were available to be issued.

#### March 31, 2023

## Note 3 - Liquidity and Availability of Resources

The following reflects the Society's financial assets as of March 31, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the statement of financial position date:

Cash Investments Investments - Other Pledges and grants receivable Other receivables	\$ 2,932,084 168,106,530 37,168,386 13,696,007 297,690
Financial assets - At year end	222,200,697
Less those unavailable for general expenditures within one year due to:	
Long-term portion pledges receivable	7,337,709
Restricted by donor with time and purpose restrictions	6,238,631
Subject to appropriation and satisfaction of donor restrictions (less current year	
appropriation)	71,513,771
Investments held for board-designated endowment (less current year appropriation) Investments held for capital improvements, debt service, and other (less current year	6,198,721
appropriations)	 107,895,065
Financial assets available to meet cash needs for general expenditures within	
one year	\$ 23,016,800

The Society's endowment funds consist of both donor-restricted endowments and funds designated by the board as endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of amounts available for general expenditure. Donor-restricted endowment funds are not available for general expenditure. The board-designated endowments totaling \$6,198,721 as of March 31, 2023 are subject to an annual spending rate of up to 4 percent for 2023, as described in Note 12. The Society also maintains board-designated funds that are set aside for purposes of debt service and payback, capital, and general support. The Society does not intend to spend from these board-designated endowment or other board-designated funds (other than amounts appropriated for general expenditure as part of the board's annual budget approval and appropriation); these amounts could be made available if necessary. However, a portion of the board-designated endowments contains investments with lockup provisions that would reduce the total investments that could be made available (see Note 4 for disclosures related to investments). As part of its liquidity management plan, the Society invests in excess of daily requirements in short-term investments and money market funds.

The Society also realizes there could be unanticipated liquidity needs.

### **Note 4 - Fair Value Measurements**

Accounting standards require certain assets and liabilities be reported at fair value in the financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the inputs and valuation techniques used to measure fair value.

The following tables present information about the Society's assets measured at fair value on a recurring basis at March 31, 2023 and the valuation techniques used by the Society to determine those fair values.

Fair values determined by Level 1 inputs use quoted prices in active markets for identical assets that the Society has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets in active markets and other inputs, such as interest rates and yield curves, that are observable at commonly quoted intervals.

#### March 31, 2023

## Note 4 - Fair Value Measurements (Continued)

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset. These Level 3 fair value measurements are based primarily on management's own estimates using pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset.

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Society's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

The Society has the following recurring fair value measurements as of March 31, 2023:

	Assets Measured at Fair Value on a Recurring Basis											
	Quoted Prices in Active Markets for Identical Assets (Level 1)				Significant Unobservable Inputs (Level 3)		Net Asset Value			Balance at March 31, 2023		
Investments:												
Money market funds Western Asset Intermediate	\$	845,699	\$	-	\$	-	\$	-	\$	845,699		
Bond Fund		8,723,028		-		-		-		8,723,028		
Baird Intermediate Fund Templeton Foreign Small		10,642,290		-		-		-		10,642,290		
Company Fund		4,318,113		-		-		-		4,318,113		
Ballie Gifford Harbor Fund		10,636,597		-		-		-		10,636,597		
Small-cap mutual fund		4,801,905		-		-		-		4,801,905		
International stock fund		10,236,395		-		-		-		10,236,395		
Hedge funds		-		-		-		54,156,108		54,156,108		
Bank common trust funds		2,111		-		-		57,567,410		57,569,521		
Private equity funds		-		-		-		6,176,874		6,176,874		
Total investments	\$	50,206,138	\$	-	\$	-	\$	117,900,392	\$	168,106,530		

The Society's policy is to recognize transfers in and transfers out of Level 1, 2, and 3 fair value classifications as of the beginning of the reporting period in which the circumstances that caused the transfer occurred.

During the year ended March 31, 2023, there were no such transfers.

#### Investments in Entities That Calculate Net Asset Value per Share

The Society holds shares or interests in investment companies at year end where the fair value of the investment held is estimated based on net asset value per share (NAV) (or its equivalent) of the investment company.

#### March 31, 2023

## Note 4 - Fair Value Measurements (Continued)

As of March 31, 2023 the fair value, unfunded commitments, and redemption rules of those investments are as follows:

	 Fair Value	Unfunded ommitments	Redemption Frequency, if Eligible	Redemption Notice Period
Hedge funds:				
Equity long hedge funds (a)	\$ 6,116,138	\$ -	Quarterly	30 days
Equity long/short hedge funds (b)	24,186,964	-	Quarterly	15-60 days
Low-volatility hedge funds (c)	12,358,528	-	Quarterly	30-90 days
Multistrategy macro hedge funds (d)	8,757,205	-	Annual	60-90 days
Emerging markets equity strategy (e)	2,737,273	-	Monthly	3-5 days
Bank common trust funds (f):				
Northern Trust S&P 500	49,387,573	-	Daily	N/A
Northern Trust All Country World	8,179,837	-	Daily	N/A
Private equity fund (g)	 6,176,874	 6,251,718	N/A	N/A
Total investments measured at NAV	\$ 117,900,392	\$ 6,251,718		

a. Long only United States equity: These managers will typically invest at least 80 percent in U.S.-domiciled equities. These managers use fundamental and quantitative analysis to find undervalued and attractive opportunities. These managers will not use leverage in their portfolios.

b. Equity long/short: These managers typically maintain portfolios with exposure between 100 percent and 160 percent net long and 30 percent and 70 percent net short. The securities held in the portfolio will vary along the market capitalization spectrum, with a bias to large-cap companies. These investment managers will invest in global equities, typically with a North American bias in the portfolio. All of these portfolios will maintain exposure to credit when attractive opportunities become available. A wide variety of investment processes can be employed to arrive at an investment decision, including both quantitative and fundamental techniques; strategies can be broadly diversified or narrowly focused on specific sectors.

c. Low volatility: The low-volatility strategies are composed of managers with lower expected returns and portfolio risk; the strategies will be part of the capital preservation allocation in the total portfolio. These strategies are expected to be less correlated to the broader markets and provide consistent long-term returns. The strategies will tend to have a market neutral and relative value tilt, as many of the underlying managers will seek to isolate alpha while either directly or indirectly hedging market risk. Other hedge fund strategies in the portfolio will include corporate credit, liquid distressed credit, merger arbitrage, convertible arbitrage, structured credit, and capital structure arbitrage. These managers typically maintain portfolios with lower net long exposures given the underlying strategies employed. The managers' regional allocations will be diversified globally with a focus in the U.S., Europe, Asia, and some select emerging markets.

d. Multistrategy macro: Multistrategy macro hedge funds will take long and short positions in various securities based on top-down economic or political views. The fund will allocate to both discretionary trading and systematic quantitative-based strategies. The correlations of the underlying strategies tend to be low, which has led to low volatility at the portfolio level and performance that has historically been uncorrelated to the broad market. The discretionary strategies in the portfolio include trading interest rates, currency, and sovereign credit in both developed and emerging markets, thematic fixed income, liquid distressed credit, and trade finance. The systematic strategies include trend following and statistical arbitrage. The fund's regional allocations will be diversified globally with a focus in the U.S., Europe, Asia, Australia, and some select emerging markets.

e. Emerging markets equity strategy: These managers invest primarily in equity and equity-linked securities of non-U.S. emerging market companies. These managers may also invest in companies domiciled in the U.S. and non-U.S. developed countries if a portion of their revenue is derived from emerging markets. These managers use fundamental and quantitative analysis to find undervalued and attractive investment opportunities. These managers will not use leverage in their portfolios.

#### March 31, 2023

## Note 4 - Fair Value Measurements (Continued)

f. Bank common trust funds: The bank common trust funds, which are held at The Northern Trust Company, are described below:

NTGI-QM Common Daily S&P 500 Equity Index Fund - Lending: The primary objective of this fund is to approximate the risk and return characteristics of the S&P 500 Index. This index is commonly used to represent the large-cap segment of the U.S. equity market. This fund may participate in securities lending.

NTGI-QM Common Daily All Country World ex-U.S. Equity Index Fund - Lending: The primary objective of this fund is to approximate the risk and return characteristics of the MSCI ACWI ex-U.S. index. This index is commonly used to represent the performance of non-U.S. emerging and developed markets. This fund may participate in securities lending.

g. Private equity: This category includes private equity funds that invest primarily in buyout, recapitalization, and growth equity transactions. The investments typically involve direct or indirect securities of private companies doing business in the United States and Canada.

### Note 5 - Investment Income

The components of investment income for the year ended March 31, 2023 are as follows:

Without donor restrictions:	
Interest and dividends	\$ 1,526,619
Realized and unrealized losses	(6,163,883)
Investment expenses	(111,104)
With donor restrictions:	
Interest and dividends	925,757
Realized and unrealized losses	(4,713,171)
Total	¢ (9.525.792)
TOLAI	<u>\$ (8,535,782)</u>

### Note 6 - Pledges and Grants Receivable

Pledges and grants receivable as of March 31, 2023 are expected to be collected in the following periods:

Pledges and grants receivable: Within one year One to five years	\$     6,948,707 7,337,709
Total	14,286,416
Less discounts	(590,409)
Net pledges and grants receivable	\$ 13,696,007

Pledges and grants receivable are adjusted to present value using discounted rates between 2.11 percent and 4.09 percent.

### Note 7 - Contributed Nonfinancial Assets

Contributed nonfinancial assets for the year ended March 31, 2023 were composed of the following:

Utilities Airline miles	\$	843,356 135,700
Total	<u>\$</u>	979,056

#### March 31, 2023

## Note 7 - Contributed Nonfinancial Assets (Continued)

Utility expenses are covered by the Park District as an extra subsidy pursuant to the operating agreement discussed in Note 1. The fair value of the use of utilities for the year ended March 31, 2023 was determined using the Park District's utility meters and an estimated 75 percent share of the Lincoln Park lakefront property.

Airline miles are contributed to the Society in order to subsidize business travel. The fair value of the airline miles is determined by the airline based on market prices at the time of the gift.

There were no donor-imposed restrictions associated with in-kind contributions for the year ended March 31, 2023. None of the contributed nonfinancial assets were sold or monetized.

### Note 8 - Property and Equipment

Property and equipment as of March 31, 2023 are summarized as follows:

	 Amount	Depreciable Life - Years
Land improvements Machinery and equipment Furniture and fixtures	\$ 2,700,079 5,073,549 81,998	3-32 3-10 3-7
Total cost	7,855,626	
Accumulated depreciation	 4,631,239	
Net property and equipment	\$ 3,224,387	

Depreciation expense for 2023 was \$512,099.

### Note 9 - Bonds Payable

In December 2017, the Illinois Finance Authority (IFA) issued tax-exempt bonds in the amount of \$70,354,000 (the Series 2017A and 2017B Bonds) through private placement. The proceeds from the issuance were loaned to the Society for the purpose of redeeming its commercial paper, which had been previously issued by the Illinois Educational Facilities Authority, and funding the issuance costs. On October 29, 2019, the Society amended the financing agreement to eliminate the corporate tax multiplier in exchange for a revised variable rate. On November 29, 2022, the Society amended the financing agreement to convert the variable interest rate index to the Secured Overnight Financing Rate (SOFR). The resulting refinanced bond terms are five years with an option for renewal, and the principal balances remained unchanged. The interest rate for the Series 2017A Bonds was 4.582 percent as of March 31, 2023. The interest rate for the Series 2017B Bonds was 4.674 percent as of March 31, 2023. Expenses incurred in connection with the Series 2017 Bonds were capitalized and are being amortized on a straight-line basis over the bond terms. The bond terms are five years with an option for renewal.

The principal balances are payable as follows:

November 1, 2025 June 1, 2027 November 1, 2028 May 1, 2032 November 1, 2043	\$	9,000,000 4,935,000 6,065,000 20,000,000 30,354,000
Total	<u>\$</u>	70,354,000

The Society is subject to certain covenants relative to, among other things, operating performance measures.

March 31, 2023

## Note 9 - Bonds Payable (Continued)

Total interest expense incurred in 2023 was \$2,215,059.

### Note 10 - Line of Credit

In October 2020, the Society entered into a line of credit agreement with a bank with available borrowings of up to \$10,000,000 to fund the construction of the Lion House. Interest is payable monthly at a rate of 1.25 percent plus the one-month LIBOR. The line of credit is collateralized by Lion House campaign pledges. The line of credit agreement was terminated on June 29, 2022.

### Note 11 - Net Assets

Net assets with donor restrictions as of March 31, 2023 are available for the following purposes:

Subject to expenditures for a specified purpose: Capital expenditures Programs and operations expenditures Endowment appropriation	\$ 428,465 7,770,586 25,124,000
Total subject to expenditures for a specified purpose	33,323,051
Subject to the passage of time - Time restricted	435,700
Restricted in perpetuity:	
Animal care	19,446,027
Conservation and science	11,255,535
Education	3,000,000
Horticulture and sculpture	3,425,080
General operation	 12,698,161
Total restricted in perpetuity	 49,824,803
Total	\$ 83,583,554

### Note 12 - Donor-restricted and Board-designated Endowments

The Society's endowment consists of 23 individual funds established for a variety of purposes. Its endowment includes donor-restricted funds and funds designated by the board of trustees to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absences of donor-imposed restrictions.

Endowmont Not Accot Composition by Type of Fund

#### March 31, 2023

### Note 12 - Donor-restricted and Board-designated Endowments (Continued)

#### Interpretation of Relevant Law

The Society is subject to the State Prudent Management of Institutional Funds Act (SPMIFA) and, thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the board of trustees appropriates such amounts for expenditures. Most of those net assets also are subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions. The board of trustees of the Society had interpreted SPMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund, unless a donor stipulates the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Society considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Society has interpreted SPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. Additionally, in accordance with SPMIFA, the Society considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purpose of the Society and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Society
- The investment policies of the Society

	Endowment Net Asset Composition by Type of Fund as of March 31, 2023					
	Without Donor Restrictions		With Donor Restrictions		Total	
Board-designated endowment funds Donor-restricted endowment funds: Original donor-restricted gift amount and amounts required to be maintained in perpetuity by the	\$	6,198,721	\$	-	\$	6,198,721
donor		-		49,394,231		49,394,231
Accumulated investment gains		-	_	25,554,573		25,554,573
Total	\$	6,198,721	\$	74,948,804	\$	81,147,525
	Changes in Endowment Net Assets for the Fiscal Year Ended March 31, 2023					
		thout Donor estrictions		With Donor Restrictions		Total
Endowment net assets - Beginning of year	\$	6,760,919	\$	81,292,946	\$	88,053,865
Investment return: Investment income Net depreciation (realized and unrealized)		77,426 (394,378)		925,757 (4,713,171)		1,003,183 (5,107,549)
Total investment return		(316,952)		(3,787,414)		(4,104,366)
Contributions Appropriation of endowment assets for expenditure		- (245,246)		50,422 (2,607,150)		50,422 (2,852,396)
Endowment net assets - End of year	\$	6,198,721	\$	74,948,804	\$	81,147,525

#### March 31, 2023

### Note 12 - Donor-restricted and Board-designated Endowments (Continued)

#### Underwater Endowment Funds

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or SPMIFA requires the Society to retain as a fund of perpetual duration. As of March 31, 2023, there was one fund with deficiencies in the amount of \$546,441.

#### **Return Objectives and Risk Parameters**

The Society has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Society must hold in perpetuity or for a donor-specified period, as well as board-designated funds. Under this policy, as approved by the board of trustees, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 Index while assuming a moderate level of investment risk. The Society expects its endowment funds, over time, to provide an annual real return of 5 percent, net of inflation and expenses. Actual returns in any given year may vary from this amount.

#### Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Society relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Society targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

#### Spending Policy and How the Investment Objectives Relate to Spending Policy

The Society has a policy of appropriating for distribution each year up to 4 percent of assets annually, based on the average market value for the trailing three fiscal years. In establishing this policy, the Society considered the long-term expected rate of return on its endowment. Accordingly, over the long term, the Society expects the current spending policy to allow its endowment to grow an average of 5 percent annually. This is consistent with the Society's objective to provide additional real growth through new gifts and investment return. The Society has a policy that permits spending from underwater endowment funds depending on the degree to which the fund is underwater, unless otherwise precluded by donor intent or relevant laws and regulations. During 2023, there were no amounts appropriated for expenditure from underwater endowments.

### Note 13 - Retirement Plans

The Society provides a defined contribution employee retirement program under which it makes contributions equal to 3 percent of the eligible participant's salary and also matches participant contributions up to an additional 3 percent of the participant's salary. The Society's contribution for the fiscal year ended March 31, 2023 totaled \$735,085.

The Society has established 457(b) and 457(f) deferred compensation plans for select employees. The Society may make contributions for the benefit of eligible employees; the Society contributed \$20,000 in 2023. Balances in the 457(b) and 457(f) plans are subject to forfeiture until age or certain other requirements are met. The assets in the plans are held in trust but remain property of the Society and are subject to the claims of the Society's general creditors. The Society's liability for benefits under this plan is limited to the balance of assets in the plan. As of March 31, 2023, total assets of the plan were \$843,484.

## Note 14 - Other Cash Flow Information

During the year ended March 31, 2023, pledged receivables of \$1,615,161 were paid by the donation of common stock, which the Society sold as soon as was practical.

#### March 31, 2023

## **Note 15 - Related Party Transactions**

The Society received \$4,785,452 in contributions from its board in 2023. Amounts receivable from the board were \$2,000,000 at March 31, 2023.